

just one more thing

just one more thing, these words have become iconic in the world of technology, marketing, and everyday conversations. They symbolize the art of surprise, the final touch that leaves a lasting impression, and the subtle art of persuasion. In this comprehensive article, we delve into the significance of the phrase "just one more thing," exploring its origins, cultural impact, applications in various fields, and how it continues to influence modern communication and branding strategies. Whether you're a tech enthusiast, a marketer, or someone interested in the power of language, understanding the nuances behind this phrase can offer valuable insights into effective storytelling and engagement.

The Origins of "Just One More Thing"

The Birth of the Phrase in Technology

The phrase "just one more thing" gained worldwide recognition through the legendary Apple keynote presentations led by Steve Jobs. It became a signature closing remark, signaling a surprise announcement or a significant reveal that would captivate the audience. The first notable instance was during the 2008 Macworld Expo when Steve Jobs introduced the iPhone 3G S, emphasizing the phrase to build anticipation.

Steve Jobs and the Art of the Reveal

Steve Jobs masterfully used "just one more thing" as a rhetorical device to:

- Build suspense during product unveilings
- Create memorable moments that resonate with audiences
- Reinforce Apple's brand as innovative and surprising

This phrase became synonymous with the art of presentation, elevating product launches into theatrical events that generate buzz and excitement.

The Cultural Impact of "Just One More Thing"

In Popular Culture

Beyond technology, "just one more thing" has permeated various aspects of popular culture:

- Movies and TV Shows: Used as a plot device to introduce a twist or an additional surprise.
- Comedy: Comedians often employ the phrase to set up punchlines or unexpected revelations.
- Literature: Authors use it to build suspense before revealing critical plot points.

In Business and Marketing

Marketers and advertisers leverage the phrase to:

- Create a sense of anticipation for product launches
- Encourage customers to consider additional purchases
- Enhance storytelling in advertising campaigns

Applications of "Just One More Thing" in Various Fields

Technology and Product Launches

Tech companies often use "just one more thing" to:

- Introduce new features or products unexpectedly
- Maintain consumer interest during presentations
- Reinforce the company's innovative image

Examples of Effective Use

- Apple's iconic product reveals
- Tesla's surprise announcements
- Samsung's unexpected innovations

Marketing and Sales Strategies

In marketing, the phrase serves as a powerful tool to:

- Upsell or cross-sell products
- Create a sense of exclusivity or limited-time offers
- Enhance storytelling in brand messaging

In Personal Communication and Storytelling

On a personal level, "just one more thing" can be used to:

- Build suspense in storytelling
- Add a humorous or dramatic flair to conversations
- Signal the culmination of a series of points or revelations

The Psychology Behind the Phrase

The Power of Anticipation

The phrase taps into the human tendency to seek closure and discovery. By hinting at one more thing, speakers and brands trigger curiosity and engagement.

The Element of Surprise

Surprise is a powerful emotional trigger. "Just one more thing" heightens anticipation, making the subsequent reveal more impactful.

The Principle of Scarcity and Exclusivity

Using the phrase can imply that the forthcoming information or product is special, desirable, and worth paying attention to.

How to Effectively Use "Just One More Thing"

For Presentations and Public Speaking

To maximize impact:

- Build up to the phrase with engaging content
- Deliver it with a sense of suspense and timing
- Follow with a memorable reveal or message

In Marketing Campaigns

Tips include:

- Using it as a call-to-action to encourage further engagement
- Timing the phrase to coincide with exclusive offers or new product announcements
- Creating multimedia content that emphasizes the surprise element

In Personal Interactions

For everyday conversations:

- Use humor or enthusiasm to enhance the effect
- Build suspense before sharing exciting news or ideas
- Use it as a memorable closing remark in storytelling

Examples of "Just One More Thing" in Action

- Steve Jobs' product reveals
- Surprise announcements in corporate meetings
- Memorable moments in movies, such as plot twists
- Viral marketing campaigns that tease upcoming features

The Future of "Just One More Thing"

Digital Media and Social Platforms

As digital communication evolves, "just one more thing" continues to adapt:

- Teasers and trailers use the phrase to generate buzz
- Influencers employ it to hint at upcoming content
- Interactive campaigns leverage suspense to boost engagement

Branding and Consumer Engagement

Brands can harness the phrase to:

- Create ongoing anticipation for product lines
- Foster a sense of community and exclusivity
- Differentiate themselves in crowded markets

Conclusion: The Enduring Power of "Just One More Thing"

In a world saturated with information, the simple phrase "just one more thing" remains a potent tool for capturing attention, building anticipation, and creating memorable moments. Its origins in the world of technology have cemented its place in popular culture, while its applications continue to expand across industries and personal interactions. Whether used to unveil a groundbreaking product, deliver a compelling story, or simply add a touch of humor, "just one more thing" exemplifies the power of effective communication and storytelling. Embracing this phrase thoughtfully can elevate your presentations, marketing campaigns, and everyday conversations, leaving a lasting impression that resonates long after the moment has passed.

Frequently Asked Questions

What is the origin of the phrase 'Just one more thing'?

The phrase 'Just one more thing' is famously associated with the television host and interviewer Steve Jobs, who often used it to introduce last-minute, impactful announcements during Apple keynote presentations.

How did Steve Jobs popularize the phrase 'Just one more thing'?

Steve Jobs popularized the phrase during Apple product launches, where he would pause and say 'Just one more thing' to reveal a surprise or key product, making it a memorable part of tech culture.

Are there any notable movies or shows that feature the phrase 'Just one more thing'?

Yes, the phrase has been referenced in various media, most notably in the TV series 'Breaking Bad' by the character Saul Goodman, and it has become a cultural catchphrase for surprise or additional reveal.

What is the significance of 'Just one more thing' in marketing and presentations?

In marketing and presentations, 'Just one more thing' is used to create anticipation and excitement, signaling a final surprise or critical piece of information to leave a lasting impression.

How can I effectively use 'Just one more thing' in my presentations?

To use it effectively, introduce it at a strategic moment to reveal a key point, surprise the audience, and conclude on a high note, ensuring it feels natural and builds anticipation.

Has the phrase 'Just one more thing' been adopted in other cultures or languages?

While originally popularized in English, the phrase has been referenced globally, especially in tech and entertainment contexts, sometimes translated or adapted to local languages.

Are there any famous quotes or speeches that include 'Just one more thing'?

The most famous usage is by Steve Jobs during Apple keynote presentations; the phrase has since been quoted and referenced in various speeches and media to signify an important reveal.

Is 'Just one more thing' considered an effective rhetorical device?

Yes, it serves as a rhetorical device to build suspense and direct audience attention, often used to deliver a memorable climax or key message.

Can 'Just one more thing' be used in everyday conversations?

Absolutely, it can be used humorously or casually to indicate that you're about to share an additional piece of information or surprise, mimicking its dramatic effect.

What are some modern equivalents or variations of 'Just one more thing'?

Modern equivalents include phrases like 'Before I forget,' 'And here's the best part,' or 'One last thing,' which serve similar purposes of adding emphasis before concluding or revealing something important.

Additional Resources

"Just One More Thing" — An Iconic Phrase and Its Enduring Legacy

Introduction: The Cultural Significance of "Just One More Thing"

The phrase "Just one more thing" has transcended its initial context to become a cultural touchstone, synonymous with surprise, revelation, and a signature touch of finesse. Most famously associated with the legendary television host and interviewer Alfred Hitchcock, who popularized it during his cameo appearances in his own films, the phrase has gained widespread recognition beyond cinema and television, embodying the art of storytelling, suspense, and the artful reveal.

This review delves into the origins, evolution, and impact of "Just one more thing", illustrating its profound influence on popular culture, its association with Hitchcock's genius, and its contemporary usage across various media.

The Origins and Historical Context

Alfred Hitchcock and the Phrase's Introduction

- The phrase "Just one more thing" was popularized by Alfred Hitchcock, the "Master of Suspense," who often used it as a signature sign-off during his cameo appearances in his films.
- Hitchcock would appear unexpectedly, often in a humorous or ominous context, and conclude with the phrase as he revealed a crucial plot detail or delivered a punchline.
- This became a trademark of Hitchcock's style, blending suspense with wit and creating anticipation among viewers.

Hitchcock's Cameo Appearances and the Phrase

- Hitchcock's cameo appearances became an anticipated part of his films, and the phrase served as a narrative device that heightened suspense.
- Example: In the 1958 film *Vertigo*, Hitchcock's appearance and the phrase set the tone for the unfolding psychological drama.
- The phrase often preceded a final twist or revelation, making it a perfect vehicle for suspenseful storytelling.

Transition into Broader Popular Culture

- While originally tied to Hitchcock's filmography, "Just one more thing" soon found its way into television, literature, and everyday speech.
- The phrase's popularity soared in the 1980s and 1990s, especially with the rise of detective and mystery series where it was used as a narrative hook.
- It became a shorthand for a final surprise or an unexpected twist.

Evolution and Usage in Media

In Television and Literature

- The phrase gained prominence in detective stories, where detectives often used it before revealing a crucial clue.
- In television shows like *Columbo*, the detective character would often lean in and say "Just one more thing" before delivering an unexpected insight or question.
- Literature and journalism adopted the phrase as a stylistic device to introduce an additional point or a surprising fact.

The Impact of Columbo

- *Columbo* (1971–2003), the iconic detective series, is perhaps the most influential in popularizing the phrase.
- Peter Falk's portrayal of Lieutenant Columbo incorporated the phrase as a catchphrase, making it a defining feature of the character.
- The phrase encapsulated Columbo's method: seemingly unassuming but always revealing the crucial detail at the last moment.
- This usage cemented "Just one more thing" as a symbol of the clever detective's technique.

In Modern Pop Culture

- The phrase has been adopted in various contexts, from comedy routines to internet memes.
- It is often used as a humorous device when someone is about to introduce a surprising or additional point.
- In the digital age, "Just one more thing" has become a meme, often used in social media posts to indicate an unexpected twist or revelation.

Deeper Analysis of the Phrase's Significance

Thematic Elements

- Suspense and Surprise: The phrase signals an impending revelation, building anticipation.
- Irony and Humor: Used humorously or ironically, it can underscore the unexpected or absurd.
- Closure and Continuity: It functions as a narrative device to provide closure while leaving room for more.

The Psychological Effect

- The phrase primes the audience for a final twist, engaging their curiosity.
- It creates a sense of intimacy, as if the speaker is confiding a secret or an important insight.
- The repetitive use in media reinforces its association with cleverness and the art of storytelling.

Symbolism in Cultural Context

- Embodies the art of the "last-minute reveal" — a concept central to mystery, suspense, and storytelling.
- Represents the idea of leaving the audience wanting more, a hallmark of effective narrative pacing.
- Serves as a testament to Hitchcock's mastery of suspense and audience engagement.

Influence on Famous Personalities and Media

David Lynch and Surrealism

- Filmmaker David Lynch has referenced Hitchcock's phrase, emphasizing its importance in narrative tension.
- Lynch's use of the phrase in interviews and commentary underscores its significance as a storytelling device.

In Stand-up Comedy and Performances

- Comedians often mimic the phrase to transition into punchlines or to introduce unexpected elements.
- Its versatility makes it a popular rhetorical device across genres.

In Technology and Marketing

- Marketers sometimes utilize "Just one more thing" to tease additional products or features.
- Tech presentations may conclude with this phrase before unveiling a surprise feature or announcement.

Notable Examples and Cultural References

- "Columbo" Series: The detective's trademark phrase and its influence on detective narratives.
- Apple Inc.: Steve Jobs, during keynote presentations, occasionally used a variation of the phrase to introduce an unexpected product.
- Stand-up routines: Comedians like Jerry Seinfeld and others have parodied or used similar phrasing to build anticipation.
- Memes and Internet Culture: Social media posts often employ "Just one more thing" as a humorous lead-in to reveal an additional thought or joke.

Contemporary Significance and Relevance

The Phrase in the Age of Suspense and Revelation

- With the rise of streaming platforms and binge-watching culture, the concept of suspenseful reveals remains vital.
- The phrase continues to symbolize the artful delivery of surprises, whether in storytelling, marketing, or everyday conversation.

Educational and Creative Uses

- Writers and storytellers study Hitchcock's technique, including the use of "Just one more thing," as a lesson in pacing and revelation.
- It serves as an example of how a simple phrase can carry immense narrative weight.

Impact on Branding and Identity

- Brands leverage the phrase's recognition to create memorable campaign moments.
- Its association with surprise and cleverness makes it a powerful branding tool.

Conclusion: The Enduring Legacy of "Just One More Thing"

"Just one more thing" is more than a catchphrase; it's a symbol of storytelling mastery, suspense, and surprise. From Hitchcock's cinematic genius to contemporary pop culture, the phrase exemplifies the power of timing and delivery in creating memorable moments. Its versatility across media, its psychological resonance, and its cultural symbolism ensure that "Just one more thing" remains a captivating phrase that continues to engage audiences worldwide.

Whether used to tease, reveal, or entertain, this phrase embodies the timeless art of leaving audiences eager for just one more revelation — a testament to the enduring influence of Hitchcock and the timeless appeal of well-crafted suspense.

[Just One More Thing](#)

just one more thing: Just One More Thing, Doc Bradford B Brown, 2013-05-15 Whether he's escaping the personal vendetta of a bull named Killer (I was a matador without a cape), entangled with a rabid cow, chasing a stallion (well, not quite, anymore...) through downtown Bangor, performing heart surgery in an arena, or having a close encounter?while airborne?with a B-52 bomber, this vet regards it all as part of a (long) working day.

just one more thing: Just One More Thing Peter Falk, 2008 Film and cinema.

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just one more thing: Blue Dharma Joseph Hunt, Alan Adams, 2008-06

just one more thing: New Jewish Voices Jewish Repertory Theatre, 1985-01-01 New Jewish Voices presents the first anthology of modern Jewish-American drama. These highly acclaimed plays, previously produced by New York City's nationally-renowned Jewish Repertory Theatre, offer an enjoyable and eye-opening introduction to the unique and modern voice of five young writers. The insights and visions of these playwrights will help redefine Jewish theater. While offering college students and amateur dramatic groups exciting new material, these five plays will entertain and delight every reader. An introduction by Edward M. Cohen, associate director of Jewish Repertory Theatre, outlines the history of Jewish theatre in America, the origins and development of the Jewish Repertory Theatre, the methods and programs of play development used at the theatre, and an analysis of current trends in modern Jewish playwriting. The anthology also includes production photos, a list of all plays produced by the theatre, and original scripts.

just one more thing: The Time Engine Sean McMullen, 2025-09-23 Swords, sorcery, and time travel are a strange and dangerous mix Wayfarer Inspector Danolarian saw his world's future and did not approve. The inspector knew about time travel because he had once met his future self. What he did not know was that he would be abducted into the future, and wind up on the run with a constable who had shape-shifted into a cat. Danolarian would also find himself marooned in the ancient past, where he would have to recover his time engine from five thousand naked, psychopathic horsemen. A faulty repair plunges him another three million years back in time, to a world of strange, beautiful people living idyllic lives in splendid castles. But things are not always as they seem. After being attacked, he learns from his unlikely rescuer that time travel is not entirely real. A furious Danolarian returns to his own time, planning revenge against the time engine's true builders. At the Publisher's request, this title is being sold without Digital Rights Management Software (DRM) applied.

just one more thing: The Body Liberation Project Chrissy King, 2023-03-14 From author and wellness personality Chrissy King, an exciting, genre-redefining narrative mix of memoir, inspiration, and activities and prompts, with timely messages about social and racial justice and how the world needs to move beyond body positivity to something even more exciting and revolutionary: body liberation. When Chrissy King first joined a gym, she had one goal in mind: to "get skinny." In pursuit of this goal, she fell into the all-too-common cycle of "not enough-ness"; no matter what she achieved, there was always something she felt she needed to change about her body, her appearance, herself. This made her realize the most liberating truth of all: She was not the problem. Diet and fitness industries rooted in white supremacy were the problem; Eurocentric and carefully manufactured beauty standards were the problem; discourses telling her that her happiness was directly tied to her physical appearance were the problem. So she created an actionable method to redefine the relationship we have with our bodies, thereby achieving a sense of self-worth that is completely separate from how we look. The Body Liberation Project is about finding actual freedom in our bodies by discovering strength and aspects of fitness, movement, and eating that work for YOU. It's about realizing that the goal is not to look at our bodies and love everything we see; it's to understand that at our essence we are so much more than our bodies. But it's also about recognizing the harsh realities that prohibit people in marginalized bodies from being able to do so. Society constantly bombards those who fall outside Eurocentric standards of beauty (think Black, fat, trans, etc.) with the message that they are less attractive, and part of the journey toward body liberation is

examining your own privilege, acknowledging the harm you may be causing others, and mourning your old ideas about what a body “should” look like. Recognizing that none of us are free until all of us are, Chrissy King shares the wisdom, the tools, and the inspiration to motivate readers to find body liberation and, even more important, to pass it on.

just one more thing: *End Times Alaska* Craig Martelle, 2017-02-28 The world is destroyed in a devastating nuclear attack. Now Chuck and his family must learn to survive in a harsh new dystopia in Fairbanks, Alaska. Retired Marine and survivalist Chuck Nagy, his brilliant and brave wife Madison, and his remarkable children are thrown from the modern world into a dystopian wasteland in the span of a few heartbeats. Now it's up to Chuck to build a new life in a post-apocalyptic world that becomes more dangerous every day. The Nagys do more than simply survive a devastating surprise attack--they thrive. Together with other survivors, the Nagys must rebuild their lives in the Alaskan wilderness and create a better society from scratch. But the Russian military is closing in. As Chuck leads the survivors through three hundred miles of Alaskan wilderness in a fight for freedom, the odds are stacked against them. Food is scarce and the weather is brutal. In spite of these dire circumstances, Chuck must unite the remaining survivors before they all--even his own children--are forced to pay the ultimate price.

just one more thing: *A Chesapeake Shores Collection Volume 1* Sherryl Woods, 2017-08-28 Come home to the South with #1 New York Times bestselling author Sherryl Woods in this collection of unforgettable tales from her beloved Chesapeake Shores series. The Inn at Eagle Point It's been years since Abby O'Brien Winters set foot in Chesapeake Shores. But when a panicked phone call from her youngest sister sends her racing home to save Jess's dream of renovating the charming Inn at Eagle Point, Abby finds herself face-to-face with Trace Riley, the man she left behind ten years ago. *Flowers on Main* When Bree O'Brien's screenwriting career falls apart, she flees Chicago and heads home to Chesapeake Shores. Opening *Flowers on Main* promises to bring her a new kind of fulfillment, but not all is peaceful and serene when Jake Collins, Bree's ex-lover, is there waiting for her. *Harbor Lights* Former army medic Kevin O'Brien has come home to Chesapeake Shores, in search of a haven for himself and his toddler son and a future that's nothing like his past. But Kevin is suddenly facing a risk he hadn't anticipated—in the form of Main Street bookseller Shanna Carlyle. *A Chesapeake Shores Christmas* After years apart, Mick and Megan O'Brien are finally ready to make it official...again. But when an unexpected delivery causes chaos, it seems only a miracle can reunite this family.

just one more thing: *Whispers of Murder* Alexie Linn, 2024-11-29 Meet Katlyn, Mazy, and Helen. Sally bumped into them at the annual senior's Ice Cream Social. The three ladies were uncommonly interested in Sally's chosen lifestyle... that of a loner. She's her own boss in all things. Period. And proud of it. Pleased with herself at being her own boss in all things, she shakes her head at how these ladies sucked her into the fold. Then made her the one credible witness to their widowhood. But were they wrong in their actions? Or were their manipulations a figure of Sally's imagination? Could this story give new meaning to 'Choose your friends wisely...' ?

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Cam, his Orientation and Mobility Specialist, that Micah starts to get a handle on his aggression and trust people enough to communicate how he feels. But with the team's big junior tournament in Richmond, B.C., quickly approaching, Micah has to reconcile his differences with Liam and Sebastian -- both on and off the court -- to become a real team player and help his team win the championship. [Fry reading level - 3.9]

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